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Bank of Ireland (*) ECONOMIC PUISE March 2022





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Economic Pulse March 2022

"The Economic Pulse was down this month as the dark cloud of war descended on Europe."

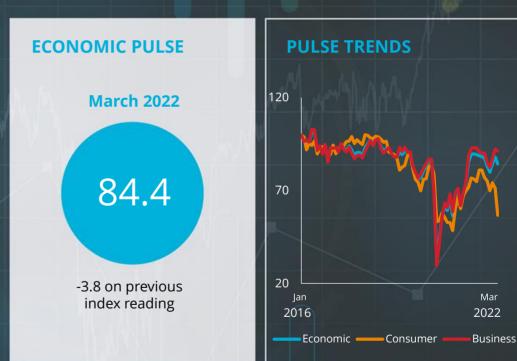
> Dr Loretta O'Sullivan, Group Chief Economist, Bank of Ireland

The Bank of Ireland Economic Pulse came in at 84.4 in March 2022. The index, which combines the results of the Consumer and Business Pulses, was down 3.8 on last month but 10.7 higher than a year ago.

Consumer confidence took a big knock this month as households reacted to the escalation of the Russian-Ukraine conflict and the potential fallout for the economy and inflation. Firms were affected by this latest uncertainty too, with three in five saying that they are finding it difficult to predict the future development of their business situation at present (up from 53% in February).

KEY POINTS

- Economic Pulse falls in March
- Consumer confidence tumbles
- Business picture more mixed







March 2022					ן Group Chief Econo	Dr Loretta	in March. a O'Sullivan, ak of Ireland
KEY POINTS	CONSUMER PULSE	GENERAL I SITUATION		ис	HOUSEHOI FINANCIAL		TION
Consumer Pulse down	March 2022		Past 12 Months	Next 12 Months		Past 12 Months	Next 12 Months
• Consumer Pulse down sharply in March		*	3%	4%	*	4%	5%
 Second higgest monthly 		~	14%	12%	~	15%	17%
 Second biggest monthly drop in the history of the 	56.7	No Change	10%	10%	No Change	42%	30%
series		~	36%	35%	×	25%	29%
Broad-based weakness		*	35%	37%	×	14%	16%
broad based weakiess		Balance	-43%	-44%	Balance	-15%	-18%
	-14.5 on previous index reading	Change on previous reading	-4	-35	Change on previous reading	-4	-13

than a year ago. Heightened uncertainty saw households take a more downbeat view of economic and employment prospects for the coming year this month, while soaring energy prices in the wake of Russia's invasion of Ukraine added to cost of living woes. Nine out of ten households now think that consumer prices will rise in the next twelve months - up from 82% in February – which contributed to the gloomier assessment of their own finances in the March survey.





Housing Pulse March 2022	"Having reach	ed a new peak last month, the Ho	Dusing Pulse came unstuck this month." Dr Loretta O'Sullivan, Group Chief Economist, Bank of Ireland
KEY POINTS	HOUSING PULSE	HOUSE PRICE EXPECTATIONS	RENT EXPECTATIONS
	March 2022	Next 12 Months	Next 12 Months
 Housing Pulse drops in March 		Change Response > 5% 42%	Change A Response
House price and rent expectations slip	116.1	> 5% 42% 1% - 5% 38%	1% - 5%
	110.1	Stay more or less the same 14%	Stay more or less the same 21%
But stay in positive		1% - 5% 👷 3%	1% - 5% 8
territory		1% - 5% 3% > 5% 2%	> 5% 1%
	-6.8 on previous index reading	Balance +57% -7 on previous reading	Balance +53% -3 on previous reading

The Housing Pulse lost ground in March 2022, coming in at 116.1. This was down 6.8 on February but 18.7 higher than a year ago. Reflecting the unsettled mood this month, households in all regions pared back their expectations for future house price gains. Expectations for rent increases also dipped across the board. That said, four in five still think house prices will go up over the next year and three in four think rents will rise as the demand for accommodation remains in excess of the number of properties available to buy and let.





Business Pulse dipped in March as the lifting COVID fog was overshadowed by geopolitical headwinds." March 2022 Dr Loretta O'Sullivan, Group Chief Economist, Bank of Ireland

KEY POINTS

- Business Pulse softer in March
- Firms pare back expectations for nearterm activity
- Investment still on the cards



SECTOR PULSES



The Business Pulse came in at 91.3 in March 2022, down 1.1 on last month but 16.7 higher than a year ago. The picture was mixed this month though, with the Services Pulse rising as the post-restrictions rebound continued, whereas the Retail Pulse slipped a little and the Industry and Construction Pulses fell quite a bit against the backdrop of the Russian-Ukraine war. The latter is likely to temper demand and exacerbate existing supply-side issues and cost pressures - firms in all sectors were more circumspect about the three-month outlook for business activity in March, while 83% reported that their non-labour input costs had increased in recent months (up from 79% in February). Even so, over a third indicated that they expect to spend more on investment this year compared with last year.







Business Pulse March 2022

BUSINESS ACTIVITY Past 3 M					
	Industry	Services	Retail	Construction	
^	30%	46%	28%	28%	
No Change	52%	42%	45%	60%	
~	18%	12%	27%	11%	
Balance	+12%	+34%	+1%	+17%	
Change on previous read	-1 ing	+3	-6	-8	

				Next 3 Months		
	Industry	Services	Retail	Construction		
<u>^</u>	42%	51%	42%	34%		
No Change	49%	42%	43%	57%		
~	9%	8%	15%	9%		
Balance	+32%	+43%	+27%	+26%		
Change on previous readir	-12	-18	-15	-20		

OBS				Past 3 Months	
	Industry	Services	Retail	Construction	
~	12%	10%	10%	12%	
No Change	80%	81%	86%	81%	
~	8%	8%	4%	7%	
Balance	+4%	+2%	+6%	+5%	
Change on previous readi	-1 ng	0	+3	-3	

JOBS				Next 3 Months	
	Industry	Services	Retail	Construction	
^	23%	24%	18%	24%	
No Change	73%	75%	79%	73%	
 ✓ 101 	4%	2%	4%	4%	
Balance	+19%	+22%	+14%	+20%	
Change on previous readir	ng O	-3	+2	-4	

Business activity refers to production in the case of industry, demand/turnover for services, sales for retail and building activity for construction.

II Bank of Ireland Since pulse



Background

"The Economic Pulse provides a timely, comprehensive and robust picture of the economic environment and consumer and business confidence in Ireland."

> Dr Loretta O'Sullivan, Group Chief Economist, Bank of Ireland

ABOUT THE PULSE

The Economic Pulse is a new indicator for Ireland based on a series of surveys. Each month households and firms are asked for their views on a wide range of topics including the economy, their financial situation, spending plans, house price expectations, business activity and hiring intentions. Key business sectors such as industry, services, retail and construction are covered, as well as regions. The information gathered is combined into high level indices, with responses to individual questions also provided along with analysis and insights.

GATHERING THE DATA

Ipsos MRBI are undertaking the fieldwork for the surveys on behalf of Bank of Ireland. A best practice approach to data collection and methodology has been adopted within a harmonised EU framework.

1000 households, 300 firms in industry, 500 services firms, 350 retailers and 200 construction firms participate in the surveys each month.

USING THE INFORMATION

Business and consumer surveys provide essential information for economic surveillance, shortterm forecasting and research.

They are also useful for policymakers, as well as helping firms with business planning.

Survey data are a key complement to official statistics, with high frequency and timeliness among their main qualities.

THE EU DIMENSION

Bank of Ireland is partnering with the European Commission on the surveys. The data collected feed into the Joint Harmonised EU Programme of Business and Consumer Surveys. This is a Europe-wide sentiment study which has been running since the 1960s. The data generated within this framework are particularly useful for monitoring economic developments at EU and Euro area level and also allow the situation in Ireland to be compared with that of other Member States.

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Notes: Balances are calculated as the difference between positive and negative responses (using weighted averages for questions with multiple options). For the Economic, Consumer, Housing and Business Pulses, January 2016 = 100.

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