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Bank of Ireland (*) ECONOMIC PUISE February 2021





Economic Consumer

Housing Pulse Business Pulse





Economic Pulse February 2021

"Economic sentiment rose this month as vaccine-related optimism offset lockdown fatigue and post-Brexit headaches."

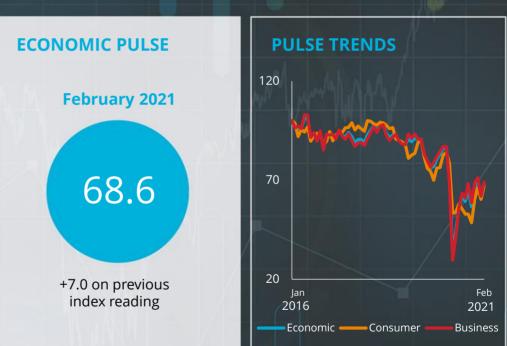
> Dr Loretta O'Sullivan, Group Chief Economist, Bank of Ireland

The Bank of Ireland Economic Pulse came in at 68.6 in February 2021. The index, which combines the results of the Consumer and Business Pulses, was up 7.0 on last month but 17.8 lower than a year ago.

With the Government announcing that Level 5 restrictions would remain in place till early March and implementation difficulties in respect of the new trading arrangements with the UK, households and firms were downbeat about the here and now this month. They sounded a more positive note on the outlook for the economy and commerce however, helped by the deployment of COVID-19 vaccines with more due to arrive.

KEY POINTS

- Economic Pulse rises in February
- Consumer and business confidence both up
- Expectations components drive the improvement







| DNSUMER PL bruary 2021 | "Househol | ds were more sanguine about pros | in February." |
|---------------------------|----------------|----------------------------------|--|
| | | | Dr Loretta O'Sullivan, Group Chief Economist, Bank of Ireland |
| Y POINTS | CONSUMER PULSE | GENERAL ECONOMIC SITUATION | HOUSEHOLD FINANCIAL SITUATION |
| Consumor Pulso | February 2021 | Past 12 Next 12 Months Months | Past 12 Next 12 Months Months |

 Consumer Pulse rebounds in February

Cc

Feb

KEY

- Buying sentiment ticks
 up
- Saving intentions still elevated

February 2021 67.2 +6.8 on previous index reading

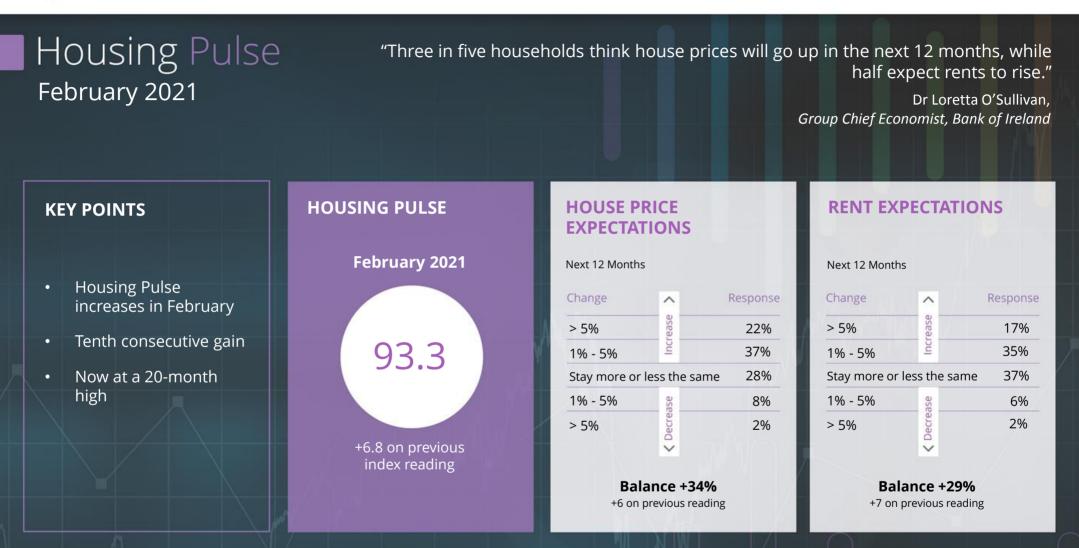
| | Past 12 Months | Next 12 Months | |
|-------------------------------|-------------------|-------------------|--|
| * | 0% | 8% | |
| ^ | 3% | 38% | |
| No Change | 8% | 12% | |
| ~ | 32% | 21% | |
| * | 55% | 20% | |
| Balance | -70% | -4% | |
| Change on previous reading | -5 | +13 | |

| | Past 12 Months | Next 12 Months |
|-------------------------------|-------------------|-------------------|
| * | 6% | 6% |
| ~ | 16% | 26% |
| No Change | 57% | 55% |
| ~ | 14% | 10% |
| * | 6% | 2% |
| Balance | 0% | +12% |
| Change on previous reading | +4 | +5 |

Having started 2021 on a soft note, the Consumer Pulse rose in February; coming in at 67.2. This was 6.8 higher than last month's reading but down 16.8 on a year ago. While the extension of the public health measures saw households lower their assessment of the current economic situation this month, progress on the vaccination front lifted recovery hopes and the headline index. This month's survey also looked at households' savings and investments. The results show that deposit/savings accounts continue to dominate but that interest in financial assets like shares and in property has increased a little, with two in five indicating that they consider it a good time to invest in such things (typically it is a third).



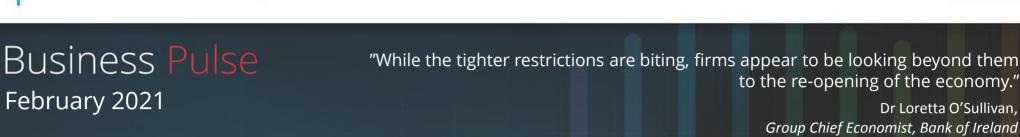




The Housing Pulse stood at 93.3 in February 2021, up 6.8 on January's reading and 8.6 higher than a year ago. The improvement in sentiment this month was broad based across the regions - households in Dublin, the Rest of Leinster, Munster and Connacht/Ulster all upped their expectations for future house price increases – taking the series to its highest level since the summer of 2019. Rent expectations were also firmer in February, but unlike house price expectations, the balance of positive and negative responses (+29%) remains below where it was before the pandemic struck (+34%).







KEY POINTS

- Business Pulse up in February
- Infrastructure on firms' radar
- Eight in ten expect Brexit to negatively impact their region



SECTOR PULSES



After last month's drop, the Business Pulse was firmer in February 2021. At 69.0, the index was 7.1 higher than in January but down 18.0 on a year ago. The underlying picture was mixed this month though. Firms were downbeat about the recent trading period as the extension of Level 5 restrictions at home, and fresh measures across the Euro area, added to post-Brexit disruption (businesses in the industry and services sectors reported a further deterioration in export order books in February). But with some re-opening of the economy expected in the coming months as virus cases come down and inoculations go up, they were more upbeat about the outlook for activity and hiring. This month's research finds that infrastructure is also on the business agenda, with 36% of firms identifying telecommunications as the priority area for investment in their region, which is double the pre-COVID figure.







Business Pulse February 2021

| BUSINES | | Past 3 Months | | |
|----------------------------|----------|---------------|--------|--------------|
| | Industry | Services | Retail | Construction |
| ^ | 19% | 16% | 19% | 12% |
| No Change | 27% | 39% | 30% | 33% |
| ~ | 54% | 45% | 51% | 55% |
| Balance | -35% | -29% | -31% | -43% |
| Change on previous reading | -36 | +2 | -25 | -42 |

| | | | | Next 3 Months | | |
|------------------------------|-------------------|----------|--------|---------------|--|--|
| | Industry | Services | Retail | Construction | | |
| <u>^ \</u> | 41% | 35% | 35% | 38% | | |
| No Change | 38% | 49% | 37% | 51% | | |
| ~ | 20% | 16% | 28% | 11% | | |
| Balance | +21% | +18% | +7% | +28% | | |
| Change on previous readir | _{ng} +31 | +22 | +41 | +37 | | |

| JOBS | | | Past 3 Months | | |
|------------------------------|----------|----------|---------------|--------------|--|
| | Industry | Services | Retail | Construction | |
| ^ | 10% | 4% | 5% | 6% | |
| No Change | 69% | 74% | 77% | 83% | |
| ~ | 20% | 22% | 17% | 12% | |
| Balance | -10% | -18% | -12% | -6% | |
| Change on previous readii | -13 | +1 | -9 | -6 | |

| JOBS | | | | Next 3 Months | |
|------------------------------|----------|----------|--------|---------------|--|
| | Industry | Services | Retail | Construction | |
| ^ | 14% | 12% | 9% | 13% | |
| No Change | 78% | 82% | 83% | 80% | |
| ~ | 8% | 6% | 8% | 6% | |
| Balance | +6% | +7% | +1% | +7% | |
| Change on previous readir | ng +1 | +5 | +10 | +4 | |

Business activity refers to production in the case of industry, demand/turnover for services, sales for retail and building activity for construction.

II Bank of Ireland Solution





"The Economic Pulse provides a timely, comprehensive and robust picture of the economic environment and consumer and business confidence in Ireland."

> Dr Loretta O'Sullivan, Group Chief Economist, Bank of Ireland

ABOUT THE PULSE

The Economic Pulse is a new indicator for Ireland based on a series of surveys. Each month households and firms are asked for their views on a wide range of topics including the economy, their financial situation, spending plans, house price expectations, business activity and hiring intentions. Key business sectors such as industry, services, retail and construction are covered, as well as regions. The information gathered is combined into high level indices, with responses to individual questions also provided along with analysis and insights.

GATHERING THE DATA

Ipsos MRBI are undertaking the fieldwork for the surveys on behalf of Bank of Ireland. A best practice approach to data collection and methodology has been adopted within a harmonised EU framework.

1000 households, 300 firms in industry, 1000 services firms, 400 retailers and 200 construction firms participate in the surveys each month.

USING THE INFORMATION

Business and consumer surveys provide essential information for economic surveillance, shortterm forecasting and research.

They are also useful for policymakers, as well as helping firms with business planning.

Survey data are a key complement to official statistics, with high frequency and timeliness among their main qualities.

THE EU DIMENSION

Bank of Ireland is partnering with the European Commission on the surveys. The data collected feed into the Joint Harmonised EU Programme of Business and Consumer Surveys. This is a Europe-wide sentiment study which has been running since the 1960s. The data generated within this framework are particularly useful for monitoring economic developments at EU and Euro area level and also allow the situation in Ireland to be compared with that of other Member States.

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Notes: Balances are calculated as the difference between positive and negative responses (using weighted averages for questions with multiple options). For the Economic, Consumer, Housing and Business Pulses, January 2016 = 100.

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