











# Economic Pulse April 2021

"The Economic Pulse rose again this month, making it a hat-trick of gains."

Dr Loretta O'Sullivan, Group Chief Economist, Bank of Ireland

The Bank of Ireland Economic Pulse came in at in 85.4 in April 2021. The index, which combines the results of the Consumer and Business Pulses, was 11.8 higher than in March and up 51.1 on last April's all-time low.

With the virus situation stabilising, inoculations going up, some easing of Level 5 restrictions – inter alia the return of in-school education and residential construction - and more expected over the coming months, sentiment among households and especially firms rose again this month. As a result, the Economic Pulse is now fast approaching its pre-pandemic level.

## **KEY POINTS**

- Economic Pulse tracks higher in April
- Large jump in business confidence
- Consumer sentiment ticks up











# Consumer Pulse April 2021

"The steps being taken to restart the economy and society helped lift the household mood in April."

Dr Loretta O'Sullivan, Group Chief Economist, Bank of Ireland

#### **KEY POINTS**

- Consumer Pulse up in April
- Almost half think unemployment will fall
- Buying sentiment improves

## **CONSUMER PULSE**

**April 2021** 



+1.9 on previous index reading

## GENERAL ECONOMIC SITUATION

	Past 12 Months	Next 12 Months	
^	1%	11%	
^	3%	39%	
No Change	11%	12%	
~	34%	19%	
*	49%	18%	
Balance	-63%	+4%	
Change on previous reading	+4	+2	

## HOUSEHOLD FINANCIAL SITUATION

	Past 12 Months	Next 12 Months
^	5%	9%
^	15%	24%
No Change	56%	55%
<b>~</b>	18%	9%
*	6%	1%
Balance	-2%	+15%
Change on previous reading	+2	+5

The Consumer Pulse rose for a third month running in April 2021 to 71.7. This was 1.9 higher than last month's reading and up 18.5 on a year ago. Households were more positive about the economy and their own finances this month, with the share saying that they are holding out on spending because they are not sure what way economic policy is going to go easing to 42% (from 61% during the first lockdown) and the share considering it a good time to purchase big ticket items like furniture and electrical goods ticking up to 28%.







# Housing Pulse April 2021

"Even with house prices on the rise, seven in ten think it is cheaper to buy than rent in their area."

Dr Loretta O'Sullivan, Group Chief Economist, Bank of Ireland

#### **KEY POINTS**

- Housing Pulse increases in April
- 73% expect house prices to go up in the next year
- Buying continues to trump renting

## **HOUSING PULSE**

**April 2021** 



+10.6 on previous index reading

## HOUSE PRICE EXPECTATIONS

Next 12 Months

Change	^	Response
> 5%	rease	33%
1% - 5%	Inc	40%
Stay more or	less the same	19%
1% - 5%	ase	4%
> 5%	Decrease	2%
	~	

#### Balance +49%

+10 on previous reading

#### **RENT EXPECTATIONS**

Next 12 Months

Change	^	Response
> 5%	ncrease	22%
1% - 5%	Incr	35%
Stay more or	less the sar	ne 34%
1% - 5%	ase	4%
> 5%	< Decrease	1%
	~	
Ва	lance +36	%

+4 on previous reading

The Housing Pulse stood at 107.9 in April 2021, up 10.6 on March and 82.9 higher than last April's trough. Households in all regions raised their expectations for future house price gains this month, taking the index to its highest level since the autumn of 2018. The survey also finds that 36% plan to spend a large sum on home improvements over the coming year, a series high that likely reflects a combination of increased savings and the view that remote or hybrid working will be a feature of the post-COVID landscape for some.







## Business Pulse April 2021

"The Business Pulse led the way this month and is now back above its pre-pandemic level."

Dr Loretta O'Sullivan, Group Chief Economist, Bank of Ireland

#### **KEY POINTS**

- Business Pulse strengthens in April
- Third consecutive gain
- Firms more upbeat about activity and jobs

#### **BUSINESS PULSE**

**April 2021** 



+14.3 on previous index reading



At 88.9 in April 2021, the Business Pulse was 14.3 higher than last month and up 59.3 on a year ago. The improvement in sentiment was broad based, with all four sectoral Pulses – industry, services, retail and construction - posting higher readings this month amid a modest easing of public health restrictions and the expectation of more to come. Some 53% of firms are anticipating a pick-up in business activity in the near term, while almost a quarter expect to employ more people. Three in ten also indicated that they are planning on increasing basic pay over the next 12 months, though the majority are set to stay on hold for the time being as they focus on restoring profitability.





Retail

9%

83%

8%

+1%

+8

Retail

16%

81%

3%

+13%

+9



Past 3 Months

Construction

5%

84%

11%

-6%

+5

Next 3 Months

Construction

25%

73%

2%

+23%

+7

# Business Pulse April 2021

BUSINE				Past 3 Months
	Industry	Services	Retail	Construction
^	24%	25%	25%	19%
No Change	41%	46%	34%	30%
~	35%	29%	41%	52%
Balance	-11%	-4%	-16%	-33%
Change on previous rea	+12	+18	+17	+18

Н	~	11%	11%	
	Balance	+2%	-3%	
1	Change on previous readi	+8 ng	+12	
		JWV.	1	
(I	JOBS			
		Industry	Services	
	^	23%	26%	
+	No Change	73%	72%	

4%

+19%

+4

Industry

13%

76%

Services

8%

81%

**JOBS** 

^

V

Balance

Change on

previous reading

No Change

				Next 3 Months
	Industry	Services	Retail	Construction
^	58%	50%	50%	64%
No Change	34%	42%	36%	31%
~	8%	9%	14%	6%
Balance	+50%	+41%	+37%	+58%
Change on previous readir	+16	+11	+13	+19

Business activity refers to production in the case of industry, demand/turnover for services,
sales for retail and building activity for construction.

2%

+24%

+10







# Background

"The Economic Pulse provides a timely, comprehensive and robust picture of the economic environment and consumer and business confidence in Ireland."

Dr Loretta O'Sullivan, Group Chief Economist, Bank of Ireland

#### **ABOUT THE PULSE**

The Economic Pulse is a new indicator for Ireland based on a series of surveys. Each month households and firms are asked for their views on a wide range of topics including the economy, their financial situation, spending plans, house price expectations, business activity and hiring intentions. Key business sectors such as industry, services, retail and construction are covered, as well as regions. The information gathered is combined into high level indices, with responses to individual questions also provided along with analysis and insights.

#### **GATHERING THE DATA**

Ipsos MRBI are undertaking the fieldwork for the surveys on behalf of Bank of Ireland. A best practice approach to data collection and methodology has been adopted within a harmonised EU framework.

1000 households, 300 firms in industry, 1000 services firms, 400 retailers and 200 construction firms participate in the surveys each month.

## USING THE INFORMATION

Business and consumer surveys provide essential information for economic surveillance, short-term forecasting and research.

They are also useful for policymakers, as well as helping firms with business planning.

Survey data are a key complement to official statistics, with high frequency and timeliness among their main qualities.

### THE EU DIMENSION

Bank of Ireland is partnering with the European Commission on the surveys. The data collected feed into the Joint Harmonised EU Programme of Business and Consumer Surveys. This is a Europe-wide sentiment study which has been running since the 1960s. The data generated within this framework are particularly useful for monitoring economic developments at EU and Euro area level and also allow the situation in Ireland to be compared with that of other Member States.

### **Contact us at**

EconomicPulse@boi.com

Dr Loretta O'Sullivan, Group Chief Economist, +353 (0) 766 244 267 Conn Creedon, Senior Economist, +353 (0) 766 235 134 Patrick Mullane, Senior Economist, +353 (0) 766 244 269 Mark Leech, Media Relations Manager +353 (0) 766 234 773

Notes: Balances are calculated as the difference between positive and negative responses (using weighted averages for questions with multiple options). For the Economic, Consumer, Housing and Business Pulses, January 2016 = 100.

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