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Bank of Ireland (*) ECONOMIC PUISE August 2018





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Economic Pulse August 2018

"The Economic Pulse was down for a second month running in August as Brexit-related uncertainty continued to weigh on sentiment."

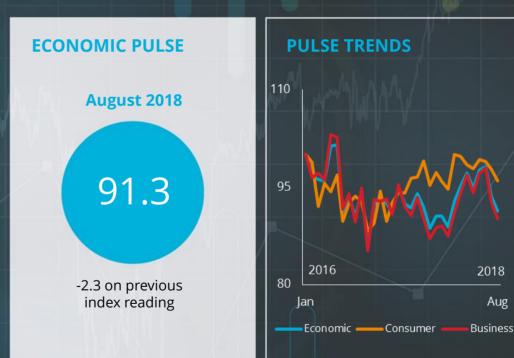
> Dr Loretta O'Sullivan, Group Chief Economist, Bank of Ireland

The Bank of Ireland Economic Pulse stood at 91.3 in August 2018. The index, which combines the results of the Consumer and Business Pulses, was down 2.3 on last month's reading and 0.6 lower than this time last year.

The mood among households and firms was more subdued this month. Heightened uncertainty as the Brexit negotiations enter a crucial phase and increased speculation about the possibility of a 'no deal' outcome, coupled with renewed sterling volatility, dampened sentiment and took a toll on the headline index in August.

KEY POINTS

- Economic Pulse down
 in August
- Consumer confidence dips
- Likewise for business sentiment



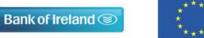


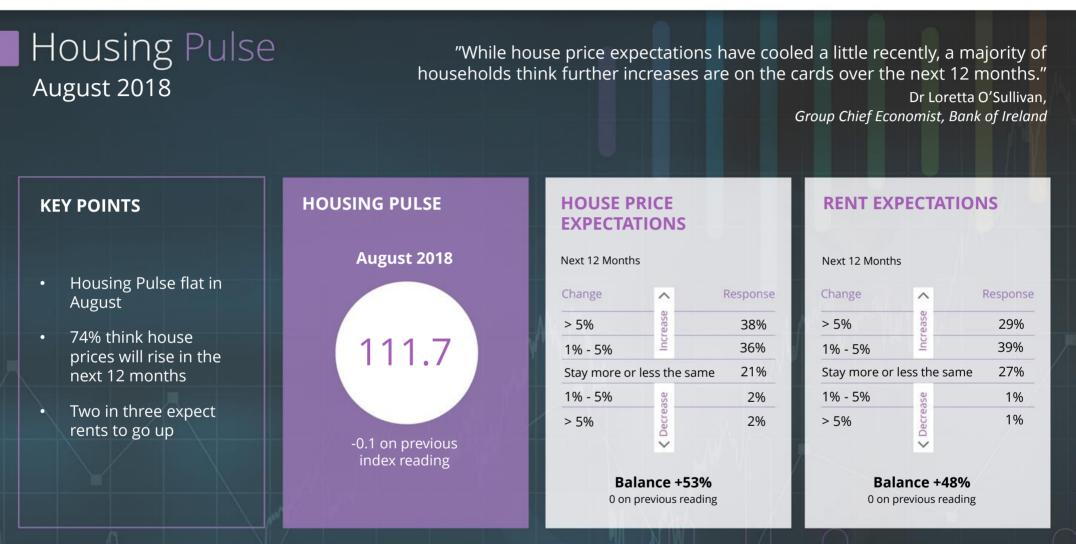


Consumer Pul August 2018	Se "There looks to with the num			ried abou	t paying bills u	p on las Dr Loretta	st month." a O'Sullivan,
KEY POINTS	CONSUMER PULSE	GENERAL ECONOMIC SITUATION		HOUSEHOLD FINANCIAL SITUATION			
Consumer Pulse softer in	August 2018		Past 12 Months	Next 12 Months		Past 12 Months	Next 12 Months
August		*	13% 48%	7% 41%	*	4% 24%	7% 30%
Households generally more downbeat	96.0	No Change	20%	28%	No Change	54%	50%
One in two worried		~	11%	14%	~	12%	9%
about paying bills		×	6%	5%	×	5%	2%
		Balance	+26%	+16%	Balance	+5%	+16%
	-1.8 on previous index reading	Change on previous reading	-2	-1	Change on previous reading	-6	+2

The Consumer Pulse came in at 96.0 in August 2018. With Brexit concerns and seasonal effects at play, this was down 1.8 on last month's reading. Households pared back their assessment of the economy and were also less positive about their current financial situation this month. They were a bit more upbeat about their finances over the coming year though, and with the summer sales in full swing, the buying climate was a little stronger (41% considered it a good time to purchase big ticket items such as furniture and electrical goods, compared with 39% in July).







At 111.7, the Housing Pulse was little changed in August 2018. Notwithstanding some softening in the index over the last while, house price expectations remain in positive territory with most survey respondents anticipating price increases in the next 12 months. The same goes for rents and with the college year about to kick off, it is not surprising that accommodation woes are currently top of mind for students, with three in four indicating that they are worried about the cost of renting.





Business Pulse August 2018 "Business sentiment dipped again this month amid heightened Brexit uncertainty and renewed sterling volatility." Dr Loretta O'Sullivan, Group Chief Economist, Bank of Ireland

Business Pulse drops in August

KEY POINTS

- Brexit uncertainty a drag
- Non-labour input costs up for 44% of firms



SECTOR PULSES



The Business Pulse stood at 90.1 in August 2018, down 2.4 on last month and flat on a year ago. The Industry Pulse was broadly unchanged this month, whereas the Services, Retail and Construction Pulses fell back. Brexit uncertainty was on firms' radar again in August and with the pound losing some ground against the euro, export order books came under a bit of strain. Input costs also remained a pressure point for many businesses, with over two in five firms in the industry and services sectors, one in three retailers and almost two thirds of builders reporting an increase in costs excluding labour in the past three months. Nonetheless, the majority expect to keep their near-term selling prices the same.







Business Pulse August 2018

BUSINESS ACTIVITY Past 3 Months				
	Industry	Services	Retail	Construction
^	42%	39%	35%	43%
No Change	46%	51%	42%	48%
~	12%	10%	23%	10%
Balance	+30%	+29%	+12%	+33%
Change on previous readir	+13	-1	-6	-4

				Next 3 Months
	Industry	Services	Retail	Construction
^	51%	40%	44%	47%
No Change	43%	49%	43%	48%
\sim	5%	11%	14%	5%
Balance	+46%	+29%	+30%	+42%
Change on previous readir	ng +7	-5	+1	-5

JOBS			Past 3 Months		
	Industry	Services	Retail	Construction	
^	18%	14%	14%	14%	
No Change	76%	81%	82%	82%	
~	6%	6%	5%	3%	
Balance	+12%	+8%	+9%	+11%	
Change on previous readi	+1 Ing	+1	-2	-6	

JOBS				Next 3 Months
	Industry	Services	Retail	Construction
^	18%	13%	10%	22%
No Change	80%	81%	86%	74%
~	2%	5%	5%	5%
Balance	+15%	+8%	+5%	+17%
Change on previous readi	ng O	-3	-2	-11

Business activity refers to production in the case of industry, demand/turnover for services, sales for retail and building activity for construction.

II Bank of Ireland Solution





"The Economic Pulse provides a timely, comprehensive and robust picture of the economic environment and consumer and business confidence in Ireland."

> Dr Loretta O'Sullivan, Group Chief Economist, Bank of Ireland

ABOUT THE PULSE

The Economic Pulse is a new indicator for Ireland based on a series of surveys. Each month households and firms are asked for their views on a wide range of topics including the economy, their financial situation, spending plans, house price expectations, business activity and hiring intentions. Key business sectors such as industry, services, retail and construction are covered, as well as regions. The information gathered is combined into high level indices, with responses to individual questions also provided along with analysis and insights.

GATHERING THE DATA

Ipsos MRBI are undertaking the fieldwork for the surveys on behalf of Bank of Ireland. A best practice approach to data collection and methodology has been adopted within a harmonised EU framework.

1000 households, 300 firms in industry, 1000 services firms, 400 retailers and 200 construction firms participate in the surveys each month.

USING THE INFORMATION

Business and consumer surveys provide essential information for economic surveillance, shortterm forecasting and research.

They are also useful for policymakers, as well as helping firms with business planning.

Survey data are a key complement to official statistics, with high frequency and timeliness among their main qualities.

THE EU DIMENSION

Bank of Ireland is partnering with the European Commission on the surveys. The data collected will feed into the Joint Harmonised EU Programme of Business and Consumer Surveys. This is a Europe-wide sentiment study which has been running since the 1960s. The data generated within this framework are particularly useful for monitoring economic developments at EU and Euro area level and also allow the situation in Ireland to be compared with that of other Member States.

Contact us at

EconomicPulse@boi.com +3

Dr Loretta O'Sullivan, Co Group Chief Economist, Se +353 (0) 766 244 267 +3

Conn Creedon, F Senior Economist, S +353 (0) 766 235 134

Patrick Mullane, Senior Economist, 4 +353 (0) 766 244 269

Mark Leech, Media Relations Manager, +353 (0) 766 234 773

Notes: Balances are calculated as the difference between positive and negative responses (using weighted averages for questions with multiple options). For the Economic, Consumer, Housing and Business Pulses, January 2016 = 100.

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