

# Supporting long term customer relationships

September 2020

Bank of Ireland is delighted to act as Sole Agent and Joint Arranger to Uniphar Plc in their recent refinance. Uniphar Plc is the largest integrated healthcare supply and services provider in Ireland and global partner to pharma and medtech manufacturers, working to improve patient access to medicines in Europe and around the world.

**“We have a longstanding relationship with Uniphar and we are delighted to extend our support at a time when Uniphar’s strategic importance to Ireland’s healthcare sector has really been to the fore”.**

The deal includes a Revolving Credit Facility, Non-Recourse Invoice Discounting Facility, Recourse Invoice Discounting Facility and Overdraft. Facilities reflect the Company's IPO in 2019 refinancing existing debt and will support Uniphar in expanding their integrated service offering, developing their pan-European platform and further international expansion to become a diversified healthcare services

provider focused on the provision of specialist and outsourced services to companies in the pharmaceutical and medical devices industries.

Commenting on the transaction, Peter Davy, Director at Bank of Ireland Corporate Banking said, “We have a longstanding relationship with Uniphar and we are delighted to extend our support at a time when Uniphar’s strategic importance to Ireland’s healthcare sector has really been to the fore. Working with Capnua Corporate Finance, our support provides the business with increased financial flexibility to deliver on its growth targets in Ireland and in international markets.”

Siobhán Taaffe, Finance Director at Uniphar Plc said, “Bank of Ireland has been a highly supportive business partner to Uniphar in recent years. They understand our business and worked very closely with us to deliver this significant transaction.”

## Our Expertise

- Healthcare
- Pharmacy
- Retail
- Outsourcing
- Pharmaceuticals
- Med Tech
- Logistics
- Distribution

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Contact Us



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